



## Caregiver Saathi: Companions for Caregivers

**POSITION:** Manager - Fundraising, Population Foundation of India

**LOCATION:** Mumbai

**JOB DESCRIPTION/ RESPONSIBILITIES:**

- Research and identify potential funding opportunities from institutional donors and corporates
- Write customized concept notes, project ideas and project proposals and ensure their timely submission;
- Adapt, customize and align projects undertaken by the organization, with the mandate of donors;
- Develop and maintain strategic partnerships with potential donor agency partners and related government departments, corporations, academic and other relevant agencies;
- Ensure that appropriate systems are in place to deliver resource mobilization strategy, including an effective information management system;
- Promote linkages to institutional funding sources and the corporate sector
- Undertake independent research to identify alternative resources for the long-term sustainability of the organization;
- Represent the organization at forums and networks with sector/ non-sectoral representatives for greater outreach.

**QUALIFICATIONS, EXPERIENCE AND COMPETENCIES:**

**Qualifications:**

- Post Graduate Diploma in Finance or Social Work or Communication, or other relevant discipline

**Experience:**

- Minimum 8 years of relevant experience in donor fund raising
- Experience of networking, negotiating and influencing, at a senior level and with high profile clients;
- Good knowledge of the social development sector



**Essential Skills and Competencies:**

- Sound understanding of non-profit fundraising principles;
- Excellent proposal writing skills;
- Dynamic personality and ability to engage with people;
- Excellent oral and written communication skills
- Strong networking and negotiation skills;
- Willingness to travel.

Please send application to [nandita.gadgil@caregiversaathi.co.in](mailto:nandita.gadgil@caregiversaathi.co.in)

## **Caregiver Saathi: Companions for Caregivers**

### **About Caregiver Saathi: Companions for Caregivers**

Caregiver Saathi is an endeavour to acknowledge and support Caregivers of patients with terminal illness or chronic conditions, so that together we can improve the quality of their lives, their well-being and those that they care for.

Saathi is Hindi for “companion” and we believe caregivers of terminally ill patients need a friend who understands, supports and is there for them as they walk along the difficult path of supporting their loved ones.

There are many ways in which a caregiver is challenged and often the caregiver also needs care, emotional support, understanding, easy access to information, guidance from experts and wisdom from others who have similar experiences. It is our endeavour to bring it all together and make it easy access for the caregiver.

We want to create an eco-system of well-being for those family members who are primary caregivers to their dear ones battling chronic medical conditions or terminal illness.

We partner with doctors, health practitioners, employers and well-wishers of caregivers to build a supportive community for the caregivers.

We are currently looking at the geography of Mumbai to create an impact before we expand to other cities. Over the next couple of years, we aim to energize ourselves and many more to manifest the following 4 goals:

1. Reach out to at least 1000 caregivers and curate meaningful ways of creating wellbeing and healing, for them.
2. Create awareness among our society regarding the role, challenge and criticality of the caregiver. To do so we wish to run workshops through health institutions and organizations.
3. Create a community of caregivers and support, understand and enable each other.
4. Create a digital platform that enables the community and brings together the ecosystem that a caregiver needs.

For further details visit our website [www.caregiversaathi.co.in](http://www.caregiversaathi.co.in)

Facebook <https://www.facebook.com/caregiversaathi/>

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